

# ARTICULATION AGREEMENT

## The Community College of Baltimore County Associate of Arts Degree in Business Administration

**and**

## University of Baltimore Bachelor of Science in Real Estate and Economic Development

This agreement is effective with new *UB* admits beginning in fall, 2009,

This agreement will be reviewed *biennially*.

### APPENDIX I - COURSE ARTICULATIONS (Catalog 2009/2010)

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

CCBC Course	Credits	UB Equivalent	CCBC Notes	UB Notes
ECON201	3	ECON200	Satisfies the Social Science General Education Area (GB)	
ECON202	3	Lower Level Elective		
MNGT101	3	Lower Level Elective		
MNGT105	3	Lower Level Elective		
MNGT110**	3	Lower Level Elective		
MNGT140	3	BULA151		
MNGT150	3	Lower Level Elective		May satisfy upper degree requirement
MNGT201	3	Lower Level Elective		May satisfy upper degree requirement
MATH163**	3	MATH107		
MATH153	3	OPRE201	Satisfies the Mathematics General Education Area (GM)	
ACCT101	3	ACCT201		
ACCT102	3	ACCT202		
SPCM101	3	CMAT201/303	Satisfies the Arts and Humanities General Education Area (GH)	
ENGL101	3	WRIT100	Satisfies the English Composition General Education Area	
ENGL102	3	Lower Level Elective		Satisfies the UB Literature Requirement.
CINS101	3	Lower Level Elective		Satisfies the UB Computer Literacy Requirement
PSYC101	3	Lower Level Elective	Satisfies the Social	

			Science General Education Area (GB)	
PEFT 101	3	Lower Level Elective	Fulfills Wellness and Health General Education Elective and Diversity Requirement	
Arts and Humanities Elective	3	Lower Level Elective	Satisfies the Arts and Humanities General Education Area,	PHIL course recommended to satisfy the UB graduation requirement
Biological and Physical Sciences	7	Lower Level Elective	Satisfies the Science General Education area (GS and GL)	
Global, Historical and Cultural Perspectives	2	Lower Level Elective		
<b>TOTAL</b>	<b>66***</b>	A maximum of 60 credits will transfer to UB.		

\*\* MNGT110 and MATH163 are not required by CCBC for degree, but suggested by UB for transfer credit.

\*\*\*A new college orientation requirement, completion of the one-credit ACDV 101 course, Transitioning to College, goes into effect spring 2010. If you are a credit student who is new to college in the spring 2010 semester (meaning you have not previously successfully completed college coursework at another institution), you are required to take ACDV 101 during your first semester at CCBC. The total number of credits required for these students will increase to 67).

## APPENDIX II : UPPER DIVISION REQUIREMENTS (Catalog 2009/2010)

All transfer students will be required to take a minimum of 60 credits of upper division coursework at UB.

Completion of the Business Administration degree program at UB requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
<b>Upper Division General Education Core Requirements (6 Credits)</b>			
WRIT300	Advanced Expository Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
<b>Business Core Requirements (36 credits)</b>			
FIN312	Real Estate: Principles and Transactions	3	
FIN331	Financial Management	3	
FIN332	Financial Modeling & Communications	3	
FIN470	Real Estate: Investments	3	
FIN471	Real Estate: Finance	3	
MGMT315	Human Resource Management	3	
ECON312	Public Economics and Land Use Policy	3	
ENTR300	Principles of Entrepreneurship	3	
BULA312	Real Estate: Law	3	
MKTG301	Marketing Management	3	
MKTG470	Real Estate: Market Analysis	3	
INSS300	Management Information Systems	3	

Major Electives (15 credits)		
	See Undergraduate Catalog	15
Additional Requirements (3 credits)		
OPRE202	Statistical Data Analysis	3
Total to be taken at UB:		60